



Denise Blanc, MA

Speaker • Coach • Facilitator

Do you have:

Talented employees who fail to deliver?

Young, untrained leaders who lack skills in holding effective conversations with their team?

Team members who resist working collaboratively?

You are not alone and in each one of these cases there is a need for a critical conversation. Leaders' jaws drop when they discover that they can topple many of their most challenging business problems by developing emotionally intelligent people (and yes, it can be trained) to skillfully hold hard conversations. It literally becomes the difference between mediocre and stellar leadership.

As a dynamic facilitator and storyteller extraordinaire, Denise uses interactive exercises and the latest information from Neuroscience and Emotional Intelligence (EQ) to teach leaders and teams to communicate with courage and authenticity. Her customized programs and spot-on coaching have provided the skills that have transformed conflict, harnessed the talents within teams and created high trust collaborative cultures.

In her presentation, **“Leaning Into Hard Conversations”** Denise helps leaders increase their understanding of mind and emotions, so they can confront difficult issues without damaging relationships but also ensure they get the results they need. She will address how to:

- Confront with curiosity
- Listen with openness
- Advocate for win/win

Other programs and customized workshops:

- Building High Performance Teams
- Enhancing your EQ: Become a Radical Listener
- The Art of Feedback

Partial List of Clients

Medtronic
Stanford University
e-Bay
Isagenix International
St. Joseph Health System
Jackson Family Farms
San Mateo/Foster City School District
Contra Costa Community College
Catholic Healthcare Partners
International Institute for Education

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About Denise

Denise has:

- Contributed two decades in Organization Development as a speaker, leadership coach, director and facilitator
- Spent entire career teaching and coaching communication in healthcare, business, education and non-profits
- Coached CEO's, Directors and leadership teams that have built cultures of high trust and collaboration
- Partnered with Gallup Organization: SJHS awarded "Gallup Great Workplace" for several consecutive years under her leadership

Denise holds a BA in Psychology, an MA in Health Education and a Certificate in Conflict Resolution. She has been an ongoing member of a diversity think tank where leaders gather to develop innovative approaches for improving diversity and inclusion. She is a Mediator in Northern California and has been a practitioner of Mindfulness Meditation for the past 18 years.

Please give Denise a call to discuss how her presentation can help your leaders have more successful conversations and build high trust collaborative work cultures.



What Clients Say

"Denise was instrumental in helping to move our entire management team into a culture where it is safe to share differing viewpoints."

MELINDA RIVERA, DIRECTOR OF ADVOCACY, ST. JOSEPH HEALTH SYSTEM

"If you want to work with someone who trains leadership skills that you can use for the rest of your life, consider Denise. As a result of her mentoring and spot-on materials, participants are now equipped to lead and communicate effectively."

PATTY RAPHAEL,
VP SOCIAL MEDIA AND CONTENT MANAGEMENT,
ISAGENIX INTERNATIONAL

"What I found remarkable about working with Denise was her ability to quickly grasp complex scenarios and make valuable assessments. She was able to illuminate blind spots and areas of hidden possibility. She challenged me to create a pathway toward being not just a good organization, but a visionary one."

KATHLEEN STUECK, ASSOC. DIRECTOR FINANCE & OPERATIONS,
CANTOR ARTS CENTER, STANFORD UNIVERSITY

Flexibility to meet your needs:

- Speaking engagements
- Coaching Support
- Half-day Seminars
- Full-day Seminars

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